

# ADVANCED TRAIN THE TRAINER

## OBJECTIVE

This one day session is designed to expose participants to a series of advanced techniques for training staff. A must for all trainers, it provides the tools for a quantum leap in the delivery and confidence of all trainers. Specifically, participants will be exposed to a number of models, strategies and formats used by professional trainers and presenters to achieve consistently high results.

## TARGET AUDIENCE

Experienced Trainers.

## LEARNING OUTCOMES

- Participants will be able to enhance their training design and delivery through the use of the 4-MAT training design system.
- Build and maintain rapport with a group by use of "Future Pacing" objections and the use of Universals and Truisms.
- Deliver the right amount of data in the most easily absorbed fashion through appropriate 'chunking' (Miller's Magic Formula).
- Combining story and content
- Demonstrate the 5 Satir Categories (Universal Body Language Positions), and use the most appropriate Satir Style for any part of a training session.
- Utilise knowledge of typology to include all learning styles in the learning process.
- Maintain a Resourceful State when training ( avoid 'stage fright' and trainers' stress )

## WORKSHOP OUTLINE

- Programme design using 4-Mat
- Future Pacing Objections
- Using Universals and Truisms
- Owning the Space
- Story development for content delivery
- Miller's Magic Formula for Chinking Content
- Satir Categories
- Using Typology in training
- Maintaining Resourceful States

## DURATION

One Day